

THE TITLE REPORT

Two title companies among nation's fastest-growing entrepreneurs

Two title companies were named to a list of the nation's fastest growing private companies and noted for finding a way to succeed during the nation's longest recession since the Great Depression. Read on for more details on the accomplishment.
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Alliant National of Longmont, Col., and EnTitle Insurance Co., of Stamford, Conn., have been named to the fourth annual Inc. 500|5000 list of the fastest-growing private companies in America.

Alliant National ranked No. 10 the Inc. 5000 insurance industry category list and No. 631 on the overall list; EnTitle Insurance ranked No. 38 on the industry category list and No. 3,242 on the overall list.

The fastest-growing sector on the list by median revenue growth was real estate, a group of 38 young, small companies, which showed 231-percent median growth over the period. There were 121 real estate firms on the inaugural Inc. 5000 in 2007. Other notable title insurance company inclusions were Foundation Title (No. 2325) and TitleVest (No. 4774).

"It's an honor to make this year's prestigious Inc. list and be in the company of other successful, highly regarded businesses" said EnTitle CEO and President **Timothy Dwyer**.

In 2008, Entitle started ENTITLE DIRECT, an online platform that delivers title insurance directly to consumers. The company's mission is to educate consumers on how to take control of their real estate closing process and costs.

In 2009, Entitle reported \$6.9 million in revenue, up 60 percent from \$4.2 million in 2006. Now in its second year of operation, ENTITLE DIRECT has already sold twice as many title insurance policies as it did in its first year. The company currently works with consumers, mortgage brokers, lenders, and real estate professionals in 36 states and the District of Columbia to provide title insurance, and is applying for licenses in six additional states.

Alliant National Title Insurance Company is a unique title insurance underwriter that partners with independent agents to improve their competitive position in the marketplace.

Alliant National had an extraordinary three-year growth rate of 482 percent, which is a big achievement considering the real estate environment during the prior three years, making the company well positioned for future growth.

"The leaders of the companies on this year's Inc. 5000 have figured out how to grow their businesses during the longest recession since the Great Depression," said Inc. president **Bob LaPointe**. "The 2010 Inc. 5000 showcases a particularly hardy group of entrepreneurs."